

INTRODUCTION CONFERENCE

Sorghum sector overview and economic information







SORGHUM WORLD MARKET









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THE EUROPEAN UNION SUPPORTS

CAMPAIGNS THAT PROMOTE HIGH



Sorghum is the 5th cereal in the world

Sorghum is the 5 th cereal produced in the world

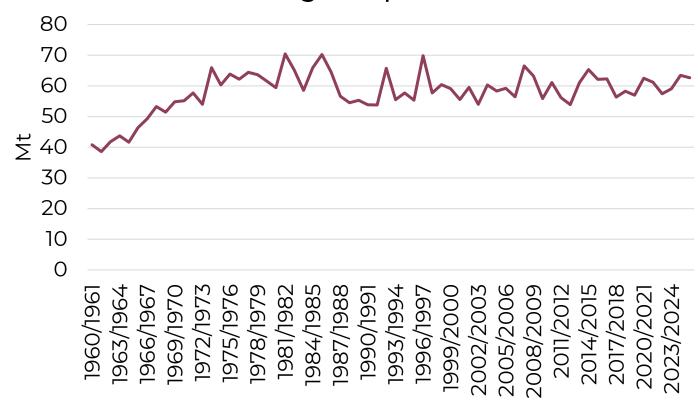
After corn, wheat, barley and rice

A staple grain in many countries

World sorghum production forecasted for marketing year 2025/26 (63 Mt) will be a bit above the 5 years mean (60 Mt).

World production is steady since the 70's with between 60 Mt and 70 Mt produced each year

World sorghum production



Source: USDA, October 2025







We have 1001 reasons to invest in sorghum

World uses for grain sorghum

World main uses for grain sorghum:

-Food: around 50% of the world uses

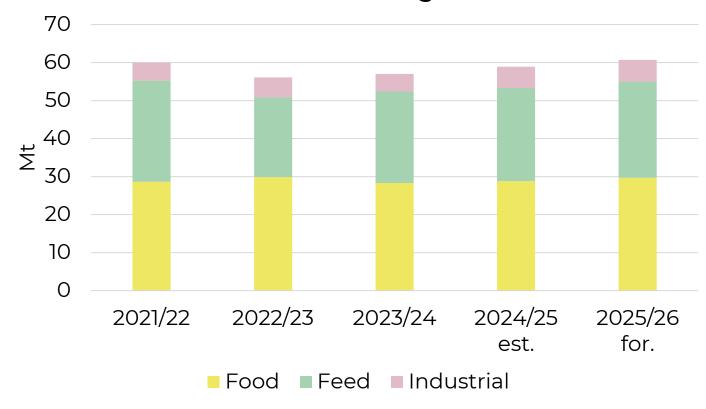
-Feed: around 40%

-Industrial: around 10%

Uses for food are growing due to an increase in population in Africa and Asia while feed uses are steadier and more dependent on cereal prices evolutions.

The development of sorghum ethanol is to be monitored in the coming years.

World uses - sorghum



Source: IGC, August 2025







Main sorghum producers



Main sorghum producing regions (2020-2024) and share of world production:

-Africa: 44%

Nigeria, Sudan...

-North America: 21%

USA, Mexico

-South and East Asia: 13%

China, India

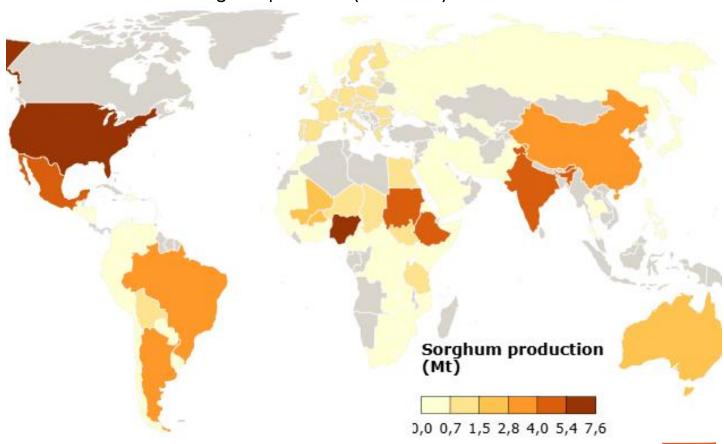
-Oceania: 4%

Australia

-Europe:1%

EU (Hungary, France, Italy...), Russia, Ukraine

Sorghum producers (2020-2024)



Source: USDA, October 2025 - FNPSMS





Main sorghum trade flows



Main exporting and importing regions (2020-2024):

- 3 main exporters : USA, Argentina, Australia

USA: 50% of world exports

Australia: 25%

Argentina: 17%

Other regional exporters: Russia, Ukraine,

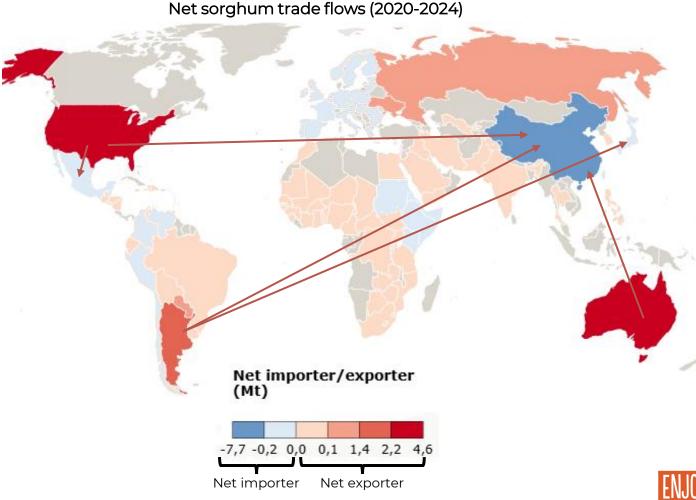
India, Ethiopia

-China is the world leading importer

China: 85% of world imports

Other importers : EU (Spain, Italy...), Mexico, Japan...

Around 9 Mt and 16% of the world production is exported each year.

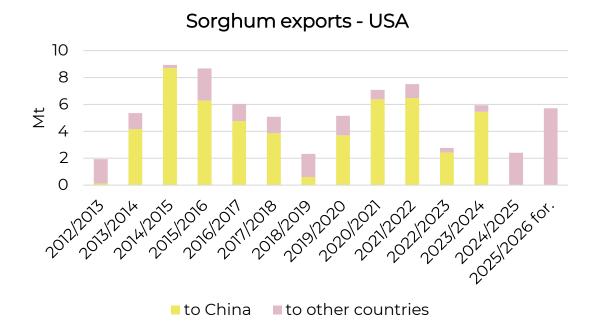


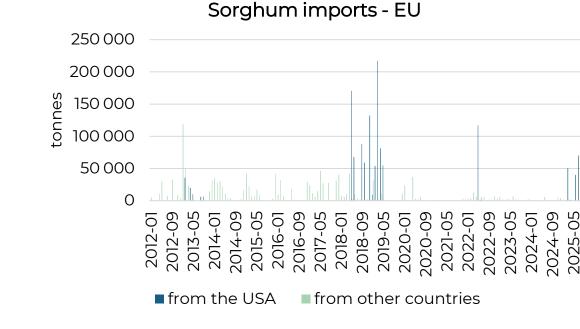




Source: USDA, October 2025

New trade war between the USA and China





USA is highly dependent on the Chinese market

The USA is the world largest exporter with 5,7 Mt (2019-2023) representing 50% of world exports

China accounts for 86% of these exports (2019-2023)

The Chinese market is closed to US sorghum as it was in 2018

A partial redirection of flows to the EU

Part of this sorghum will be redirected to other outlets (mainly ethanol and feed)

The rest will be redirected to other destinations, including the European market



